

## Supplier Relationship Management (SAP SRM) 40-Hour Training

The SAP Supplier Relationship Management application (SAP SRM) provides strategic value through sustainable cost savings, contract compliance, and quick time-to-value. Companies are equipped with tools to drive superior results through an end-to-end source-to-pay process. Activities such as spend analysis, category management, requisitioning, sourcing, operational contracts, invoicing, and supplier management are part of an integrated platform.

SAP Supplier Relationship Management (SAP SRM) is powered by SAP NetWeaver, the integration and application platform that unifies and aligns people, information, and processes across technologies and organizations.

SAP NetWeaver lowers total cost of ownership (TCO) for SAP SRM customers by enabling them to integrate easily in heterogeneous landscapes. It also allows easy integration with SAP's wide, homogeneous solution architecture, so you can implement other SAP solutions more quickly and profitably.

SAP SRM helps organizations optimize procurement operations with an integrated, scalable platform and business user interface that enables the full source-to-pay process.

SAP Supplier Relationship Management (SAP SRM) can connect you to your entire supply base-allowing multiple levels of suppliers, partners, and manufacturers to work together, while you reduce the cost of goods sold throughout the company.

SAP SRM simplifies and automates procurement. The SAP SRM process integrates supplier qualification, negotiation, and contract management more tightly and cost-effectively with other enterprise functions and their suppliers' processes – through a single framework with support for multichannel suppliers.

The SAP SRM application is designed as a long-term foundation to secure the cost and quality advantages of center-led purchasing and broadened supplier involvement for enduring value and long-term results.

### Step-1

#### Administration

- Integration principles
- ITS concept
- Monitoring tools
- Assign Company Code to Company

### Step-2

#### Backend Integration Principles

- Elements of an e-procurement scenario
- Enterprise Buyer architecture
- Integration configuration
- Integration principles

### Step-3

#### Catalog Management

- Catalog definition and scenarios
- Product catalog, supplier catalog and catalog interfaces
- Requisite components
- SAP Catalog Content Management

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#### **Step 4**

##### Enterprise Buyer

- Enterprise Buyer procurement processes
- Enterprise Buyer scenarios
- Roles in Enterprise Buyer

#### **Step 5**

##### Master Data

- Business partner, product master, product category
- Replication of master data

#### **Step 6**

##### Organization

- Elements and maintenance of an organizational structure
- User administration

#### **Step 7**

##### Plan-Driven Procurement

- Plan-Driven Procurement

#### **Step 8**

##### Self-Service Procurement

- Account assignment
- Backend follow-on documents
- Confirmations
- Invoices
- Shopping cart

#### **Step 9**

##### Service Procurement

- Integration with service procurement in SAP backend system
- Procurement of external services (temporary labor)

#### **Step 10**

##### Sourcing

- Bidding and auctioning
- Conditions and contracts
- Purchaser roles and processing of purchase orders
- Sourcing
- Vendor list

#### **Step 11**

##### Workflow

- Approval options
- SAP Business Workflow
- Workflow usage